

## Merger Outcomes

Eastside Primetimers provides professional advice and thought leadership around charity mergers and partnerships. In addition to a wide array of partnership arrangements, our advisory services have enabled more than 25 mergers and the transfer of £84.8m of charitable services, including:

| Organisation 1                        | Organisation(s) 2                          | Date                       | Income Transferred | Support Provided  |
|---------------------------------------|--|----------------------------|--------------------|---|
| Dimensions                            | The Healthy Hub CIC                        | 2010                       | £1,400,000         | Merger brokerage and development of their business model  |
| Meningitis Trust                      | Meningitis UK                              | April 2013                 | £3,720,239         | Merger advice and due diligence   |
| Papworth Trust                        | Workwise                                   | July 2013                  | £536,326           | Merger brokerage  |
| Warrington Community Living           | Warrington Community Care                  | April 2014                 | £2,191,432         | Due Diligence, merger brokerage and merger advice   |
| Shaw Trust                            | Disabled Living Foundation                 | November 2014              | £829,968           | Benchmarking assistance, merger brokerage and merger advice                                       |
| Addaction                             | KCA  | January 2015               | £18,076,000        | Merger search and approach  |
| Abbeycroft Leisure                    | Anglia Community Leisure                   | April 2015                 | £7,581,426         | Due diligence   |
| Family Action                         | Friendship Works                           | October 2015               | £675,683           | Merger search and approach  |
| Raynaud's and Scleroderma Association | Scleroderma Society                        | April 2016                 | £474,765           | Pre-merger support, due diligence, and post-merger support (including governance and recruitment) |
| Deaf Direct                           | Oxford Deaf and Hard of Hearing Centre     | December 2016              | £60,083            | Merger facilitation, due diligence and cashflow modelling   |
| Catch22                               | Community Links                            | February 2017              | £4,613,276         | Merger search and approach  |
| Evolve Housing + Support              | Grenfell Housing and Training              | April 2017                 | £1,908,326         | Merger search and approach  |
| Project 6                             | Sheffield Alcohol Support Service (SASS)   | October 2017               | £2,150,204         | Merger support, merger feasibility and due diligence  |
| The Forward Trust                     | Vision Housing                             | November 2017              | £284,849           | Merger support and due diligence  |
| YMCA St Paul's Group                  | YMCA Slough                                | February 2018              | £772,766           | Due diligence   |
| Relate                                | Nine local Relate charities across England | October 2017 to March 2018 | £3,648,527         | Due diligence   |
| Street Child                          | Children in Crisis                         | March 2018                 | £2,261,637         | Merger feasibility and due diligence  |

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|--|-----------------------------|---------------|--------------------|--|
| Mary Ward Centre   | Blackfriars Settlement      | March 2018    | £5,725,255         | Merger feasibility and facilitation                |
| YMCA St Paul's Group   | YMCA West London            | April 2018    | £6,735,814         | Due diligence                                      |
| GLL  | Finesse Leisure Partnership | May 2018      | £4,000,000         | Merger feasibility, due diligence and facilitation |
| Community Integrated Care  | Age Exchange                | August 2018   | £596,244           | Merger search and approach                         |
| Abbeycroft Leisure   | South Suffolk Leisure       | October 2018  | £2,611,223         | Merger feasibility and due diligence               |
| Re-Engage  | Community Christmas         | November 2018 | £49,085            | Merger search and approach                         |
| Great Yarmouth & Waveney Mind, Norwich & Central Norfolk Mind, West Norfolk Mind |                             | July 2019     | £7,343,164         | Merger feasibility                                 |
| Novalis Trust  | William Morris College      | August 2019   | £1,732,278         | Due diligence                                      |
| Corby Mind, Northampton & District Mind, Rushden Mind, Wellingborough Mind       |                             | May 2020      | £1,139,818         | Project facilitation and due diligence             |
| CGL  | Bounce Back                 | July 2020     | £2,130,418         | Merger search and approach                         |
| Social Interest Group  | Pathways to Independence    | Jan 2021      | £1,517,624         | Due diligence                                      |

## How can we help you?

You can read more about our services at [ep-uk.org](http://ep-uk.org).

Please contact us on **020 7250 8334** or email [dawn@ep-uk.org](mailto:dawn@ep-uk.org) to discuss how we can help your organisation make a transformational change by providing specialist advice and support.